



aquatic



**Fisher**  
Offshore

Packaged back  
deck solutions  
for the global  
subsea industry



## THE AQUATIC-JFO ALLIANCE

The Aquatic-JFO Alliance was announced in February 2016 to provide an enhanced customer-driven service, addressing the needs of the offshore oil and gas, telecommunications and renewable energy industries.

The development of this strategic partnership was a direct result of customer feedback. Operators and Subsea Contractors require an expert supply chain for critical path activities, and they have a significant requirement to reduce costs and streamline operations.

This Alliance enables Aquatic and JFO, both specialists in their fields of offshore equipment and flex-lay solutions,

to package an integrated service and equipment offering as a single source supplier, addressing customer needs.

The creation of a combined project delivery team was motivated by a willingness to provide an alternative and responsive collaborative service; and the single interface offers multi-disciplined experts to ensure the combined service is fully supported and delivered to the highest standard.



The Aquatic-JFO Alliance completed its first global collaboration project for Ocean Installer Inc. in the Gulf of Mexico (GoM). The project scope included the recovery and reinstallation of moorings lines on a GoM production facility in ultra-deep water (>5000ft/1500m). The Alliance provided a full back deck solution and equipment spread which delivered significant cost savings and minimised interfaces for the customer.

Aquatic's equipment included an 80Te modular drive system with a track system for multi-reel lay and a 20Te tensioner for handling the mooring lines. JFO's equipment

included a 100Te subsea winch for critical lifting operations as well as a 30Te and two 20Te deck winches for deck handling operations. The equipment was operated by a six-man offshore crew made up of four Aquatic and two JFO technicians.

Ocean Installer required a fast turnaround. The provision of a range of easily accessible equipment and an experienced team of technicians demonstrated the effect of a co-ordinated approach at a local level, while bringing together two highly-skilled and dedicated teams whose expertise reaches around the world.

## ALLIANCE BENEFITS

The Alliance's integrated back deck solution provides significant added value to customers globally by delivering reduced costs and streamlined operations. By working together, the combined capabilities and expertise of Aquatic and JFO provides a single source solution for customers globally.

This integrated solution delivers greater operational efficiencies and an enhanced customer-driven service that addresses the evolving needs of the industry.

Both companies operate a global network of regional offices, allowing the delivery of a customer-focused, quality service worldwide; for customers this realises significant cost reductions and operational efficiencies.



## PACKAGED BACK DECK SOLUTIONS

Our customers requested a step-change in supplier thinking, and we responded.

The Alliance is a fresh approach from two first-class suppliers for the delivery of back deck solutions. Both halves of the Alliance are backed by a strong parent company (Acteon and James Fisher & Sons) and as such are able to draw further on shared resources.

This Alliance will provide:

- Enhanced commercial offerings
- A single contractual interface
- An integrated team methodology
- Multi-disciplined technical support
- Optimised deck space.

**Aquatic, an Acteon company, is the market leading independent operator of carousels, modular drive systems and tensioner solutions for the global oil and gas, telecommunications and energy industries.**

With more than 40 years' experience in onshore and offshore installations, transpooling, recovery and decommissioning works, we work with our customers adapting our equipment and solutions to meet their needs.

Aquatic can install, replace and recover semi-rigid products such as:

- Coiled tubing
- Mooring lines
- Power cables
- Production flowlines
- Product, gas lift and injection risers
- Reelable steel pipe
- Telecommunication cables
- Umbilicals
- Water pipes
- Wire rope products



Aquatic's strength in depth is in their:

- SURF knowledge
- Project Management
- Offshore expertise
- Engineering
- HSEQ record, and
- Logistics Management.

Our aim is to be the preferred partner and market leader in regions in which we compete, and continually advance technological growth and market expansion to enable us to develop the right solutions for our customers and their clients.

**James Fisher Offshore (JFO) is a part of James Fisher and Sons plc, a leading service provider in all sectors of the marine industry, and a specialist supplier of engineering services to the UK and overseas.**

JFO is a trusted partner to major contractors worldwide, providing enhanced support to its customers through the delivery of complex offshore projects.

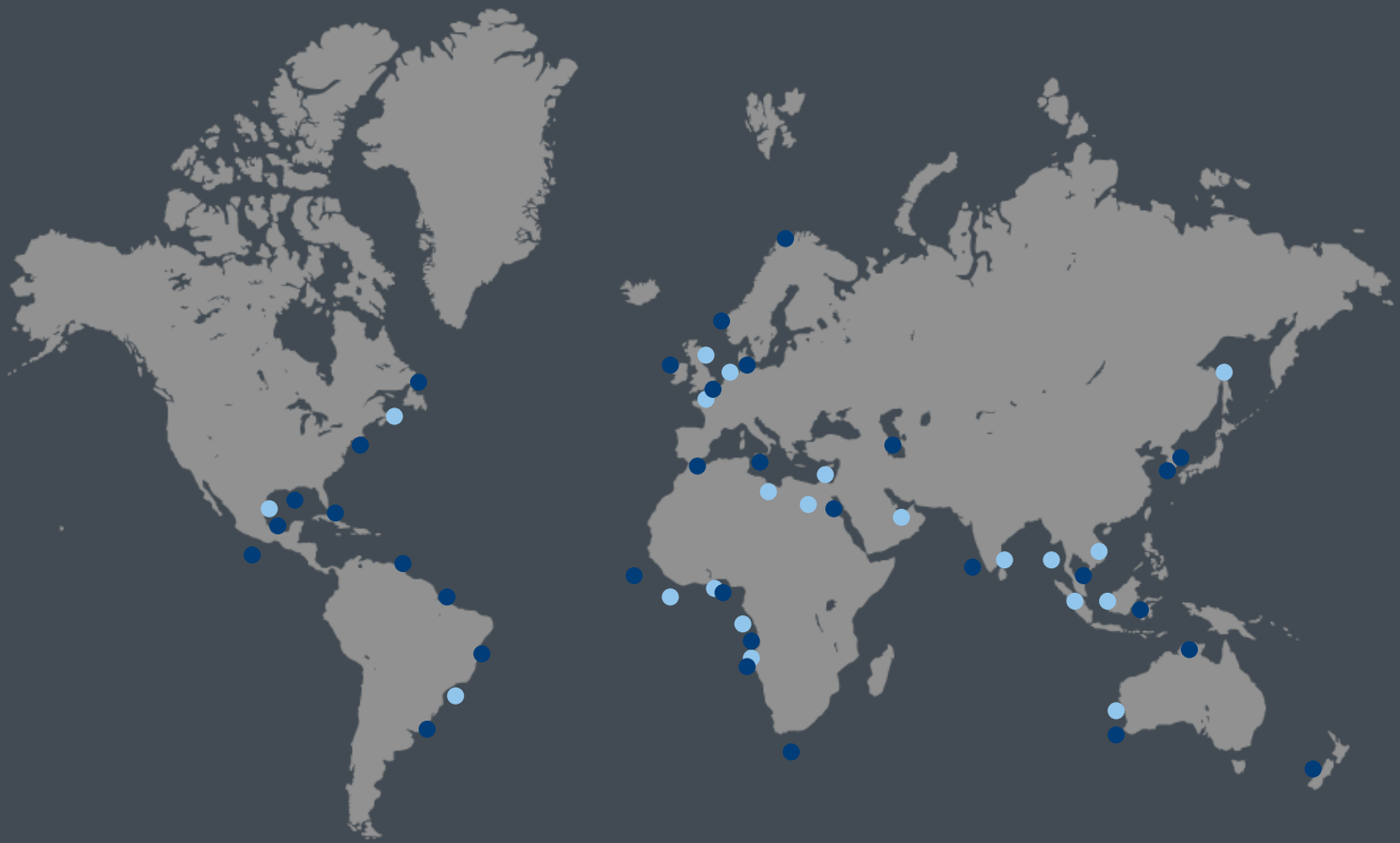
#### JFO scope of supply

- Full back deck equipment provision in supporting EPIC and SURF projects
- Complete drill floor material handling management services
- Bespoke IRM packaged solutions
- Decom, cutting and recovery
- Chemical / mud transfer equipment



With a comprehensive range of quality marine and offshore equipment for hire and sale, supported by in-house expertise and extensive experience, JFO will ensure smooth project execution utilising the best equipment for the job.

James Fisher Offshore, your specialist partner in the delivery of subsea and topside projects.



Alliance global reach

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